Warehouse Facilities

Plains Commerce Bank and it's Windsor Mortgage division are rooted in relationships. Whether a seasoned correspondent or mortgage broker transitioning to correspondent delivery, Plains Commerce Bank Warehouse Facilities and Windsor Mortgage Correspondent Lending work together to help you grow your business.

We go beyond traditional warehouse lines with superior advance rates that will enable you to expand your funding capacity, acquire additional origination capabilities, or pursue other business improvement opportunities.

Windsor Mortgage offers broker, non-delegated and delegated correspondent delivery, an extensive product selection, consistently aggressive pricing, and best-in-class levels of customer service.

Facility approval and funding in less than 30 days

- Transparent pricing with a single advance fee and a modern pricing index
- Advance over 100% of the note amount on eligible products
- No non-utilization fees
- No application fees

- Seamless wire requests through internetbased system with 24/7 access
- Individual and bulk funding available
- Reduce interest expense on Windsor deliveries with less time-on-line*
- Audited financials optional

*Projected as a result of in-house synergies between Plains Commerce Bank and Windsor Mortgage

Get Started

Set up a discovery call with your account executive or our VP of Warehouse Lending

Receive term sheet and Comergence application Deliver diligence items and receive Board approval

Closed, onboarded, and funding within 30 days



MARS ROBINSON WAREHOUSE MANAGER

mrobinson@plainscommerce.com C: (614) 946-6277 | (605) 681-2678







Subject to credit and/or collateral approval. Windsor Mortgage is a service provided by Plains Commerce Bank. NMLS#463950

Warehouse Facilities

Silver Tier - Emerging Mortgage Banker Finance

Requirements

- Correspondent approval with Windsor Mortgage
- \$75,000 tangible net worth with NO audited financial statement requirement
- 1% of facility limit on deposit with Plains Commerce Bank

- □ No minimum time in business
- \$300,000 Fidelity Bond and Errors and Omissions Coverage
- □ MERS Org ID Number

Facility approval and funding in less than 30 days

- Competitive pricing
- No application fees

- No non-utilization fees
- SOFR Index

Advantages

- Advance up to 98% of the locked Windsor Mortgage price
 - 99% of note amount for other investors
- Simple web-based process

- 24/7 system access for disbursement requests and reporting
- Helpful, friendly staff



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