



The Windsor Full Service Process

- **Application submitted** to Windsor.
- Windsor **reviews and pre-approves** application, and sends commitment letter to MLO to review with customer.
- Customer selects property and product with MLO, Windsor **provides all required disclosures** to review with customer.
- Signed disclosures are returned to Windsor, then **title and appraisal are ordered** from your approved providers.
- Loan is sent to **your dedicated processor**, needs list is provided to the MLO weekly.
- Loan is **underwritten**, final conditions are received, and loan is **approved for closing**.
- Windsor provides **closing disclosure** to MLO to review with customer.
- Closing disclosure & RESPA form is returned to Windsor. Loan is approved for funding and compensation is sent to your institution. Customer and MLO attend closing with approved title company or attorney.

